

The role and the department, counted side by side

The honest comparison is the price of the role you would otherwise create. And that role costs more than the contract says. Enter your numbers and work through the lines in order.

YOUR NUMBERS AND THE CALCULATION		All amounts per month unless noted otherwise	
1	Gross salary of the role per month The number on the contract		€
2	Employer costs in percent Austria, guide value 30		%
3	The role without one-off costs Line 1 × (1 + line 2 ÷ 100)		€
4	Onboarding, device, absence per year Guide value 4,500		€
5	The one-off costs per month Line 4 ÷ 12		€
6	This is what the role costs per month Line 3 + line 5		€
7	The department per month Everything included, cancellable any time	4,800	€
8	This is the difference per month Line 6 - line 7		€

EXAMPLE $3,800 \times 1.30 = 4,940$ · $4,500 \div 12 = 375$ · together 5,315 € a month for one person with 38 hours.

WHAT SITS INSIDE THE NUMBERS

THE FACTOR 1.30

Employer contributions, extra payments, holidays and sick leave. On 3,800 euros gross that adds roughly 1,140 euros. Other countries use a different factor, the logic stays the same.

THE 4,800 EUROS NET

All workshops and strategy meetings, the machine in your office or cloud compute, hosting, tool licences and API costs. Cancellable at any time. Whoever leaves hands over everything that was built.

THE ONE-OFF COSTS

Onboarding, laptop, absences and the refill when the person leaves after a year. Spread over twelve months so they stay visible in the monthly figure.

WHAT THE CALCULATION LEAVES OPEN

One person can do one thing at a time, a department with eleven agents can do eleven. But a person carries responsibility. That is why a human approves before anything leaves your building.

MARGIN NOTE

The strategy workshop costs 1,800 euros net and is credited in full when you commission the department. It then counts as the first working day.

On record: DSB-ONE / MyGym, Salzburg, agreement of 22 May 2026. Built in three months: eleven agents, three brands connected, a dedicated approval platform in production, up to 21 automatic checks per draft.

